



HILL Competence Analysis

Evaluation

13.09.2022

ID: 8020

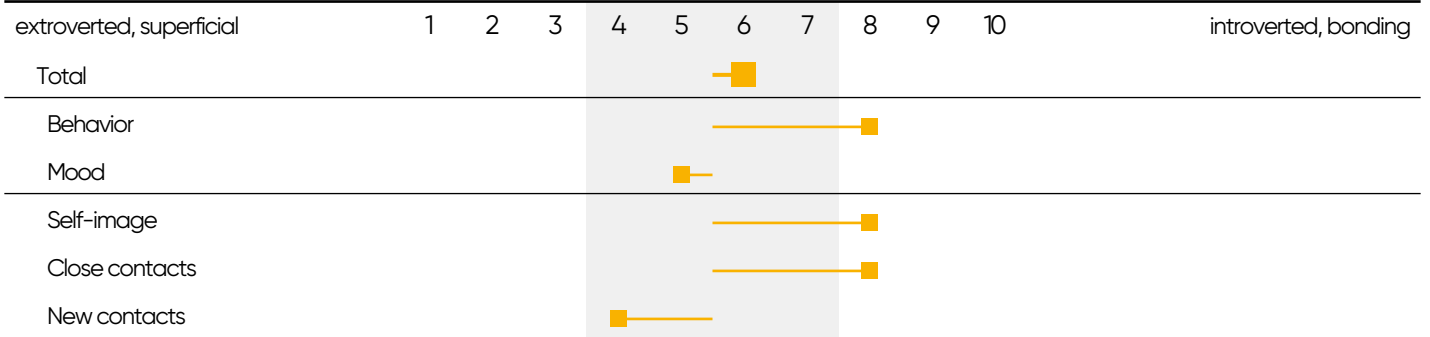


PERSONALITY

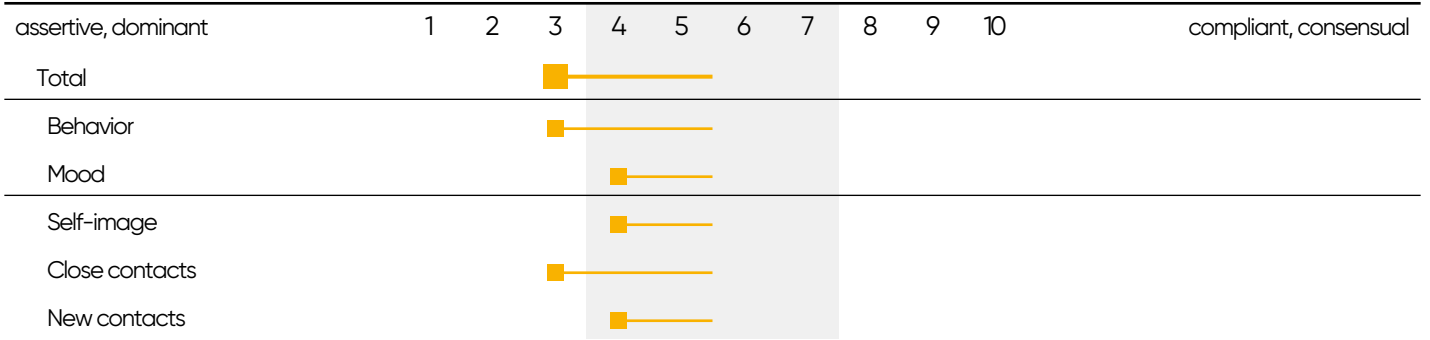
ID: 8020

DYNAMIC

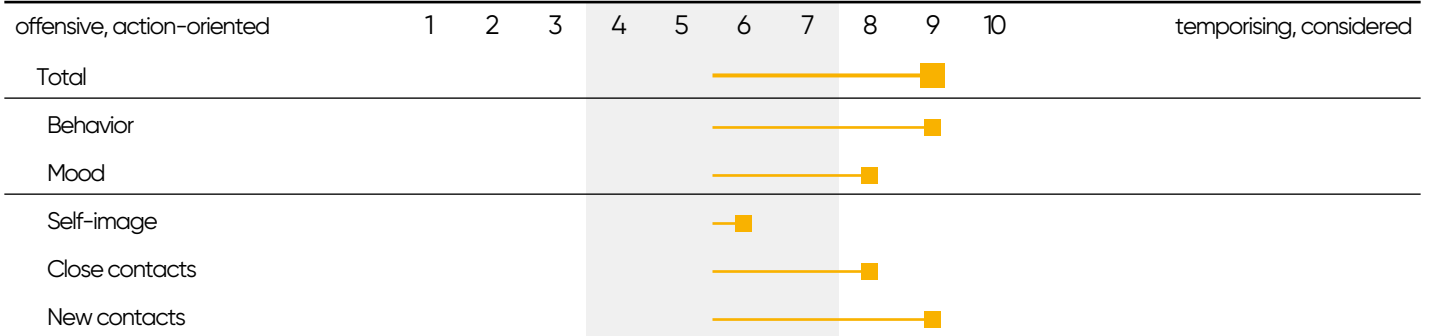
Contact Behavior



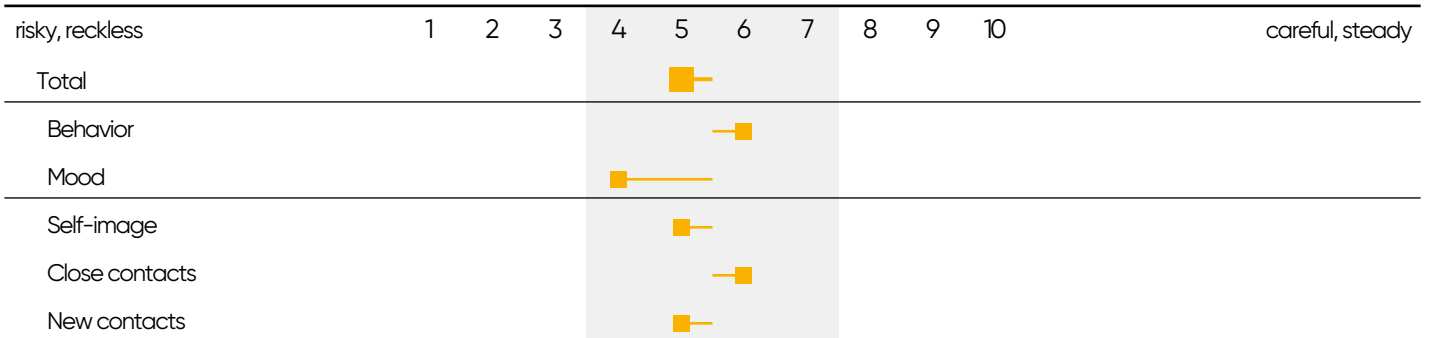
Goal/ Conflict Management



Level of Activity



Risk Orientation

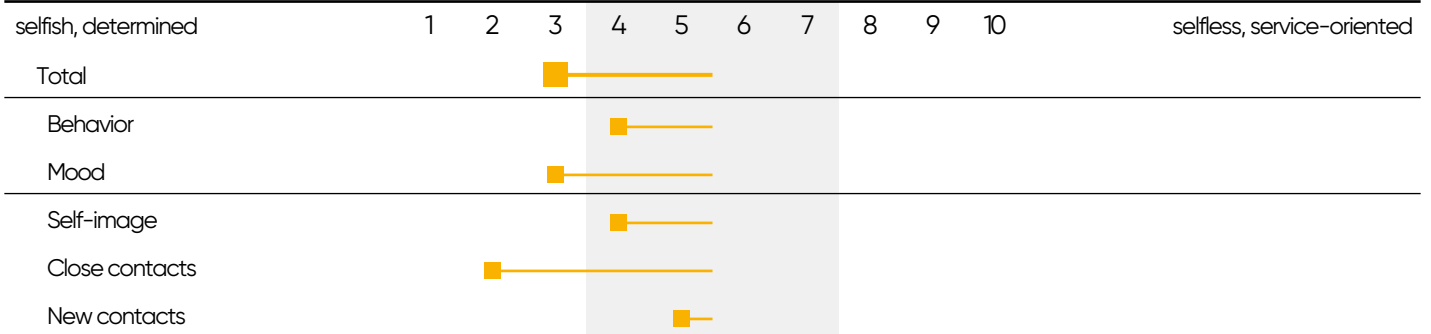


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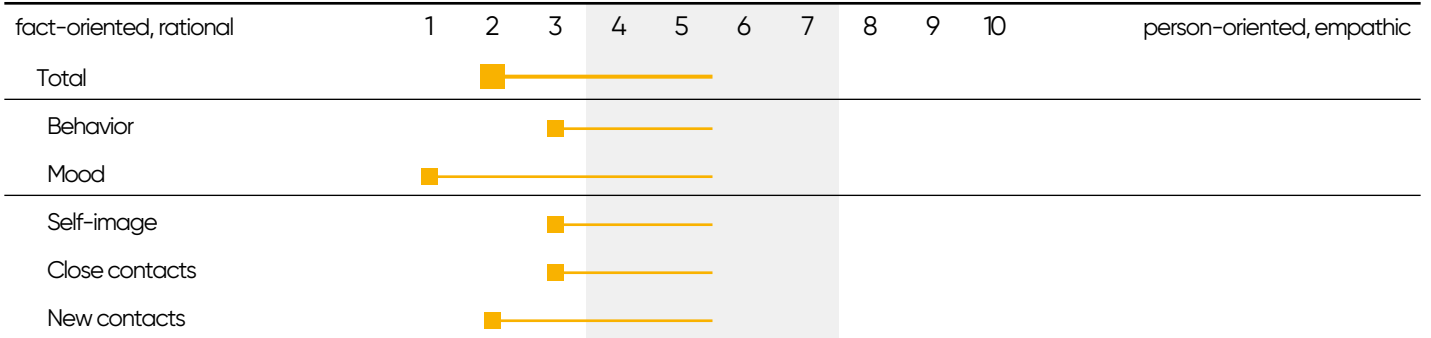
ID: 8020

SOCIAL COMPETENCE

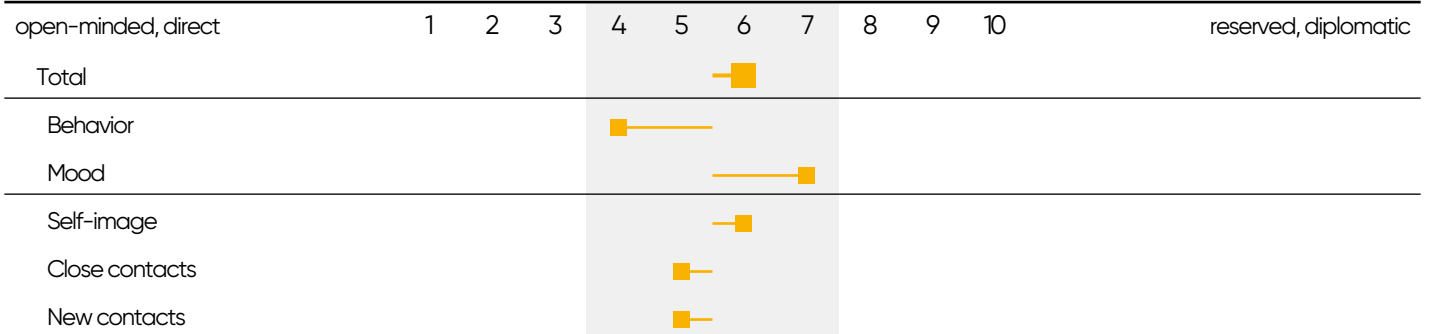
Social Orientation



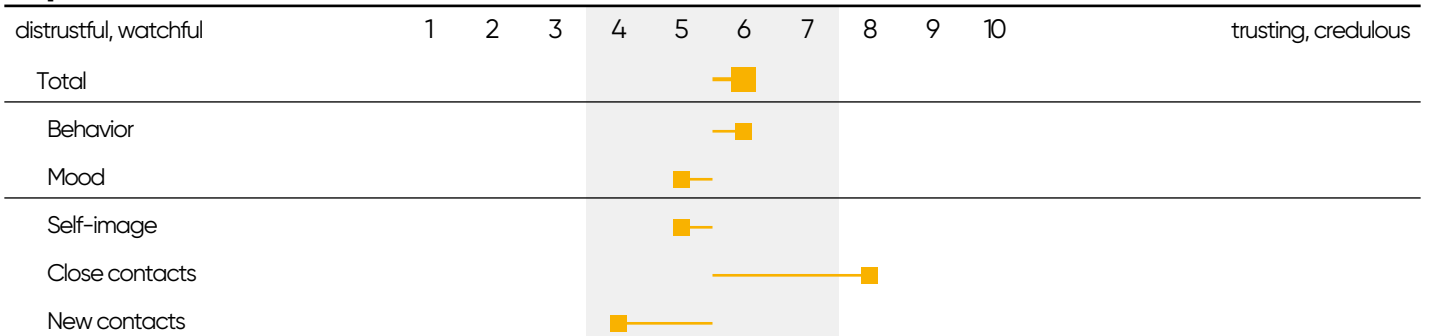
Object/Subject Focus



Communication Style



Expectation Attitude

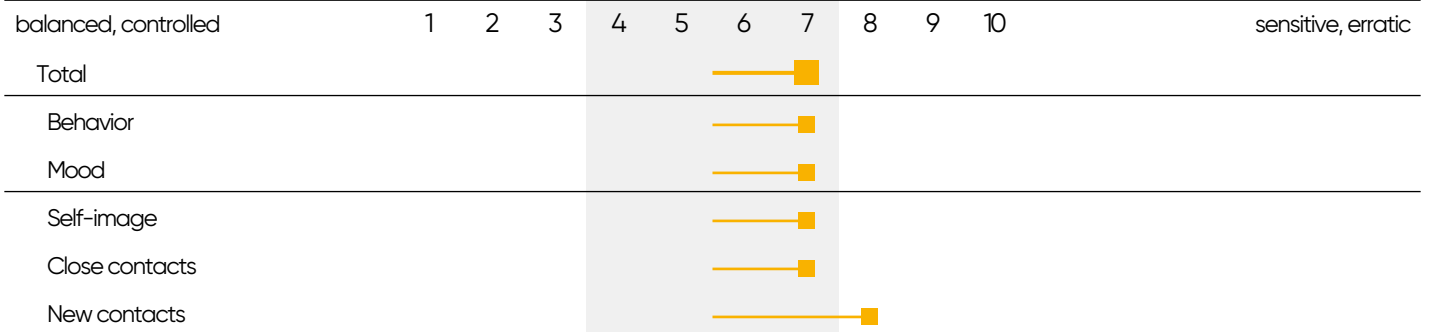


PERSONALITY

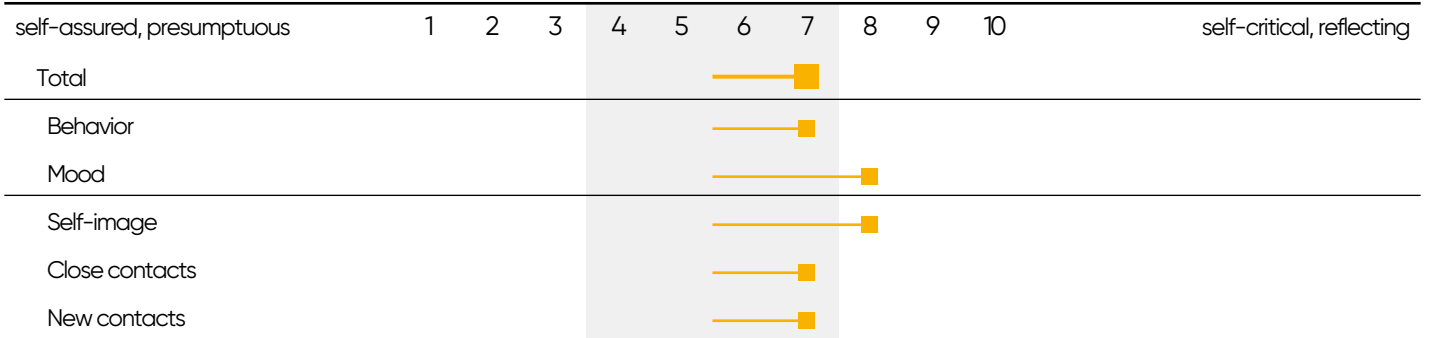
ID: 8020

PSYCHOLOGICAL CONSISTENCY

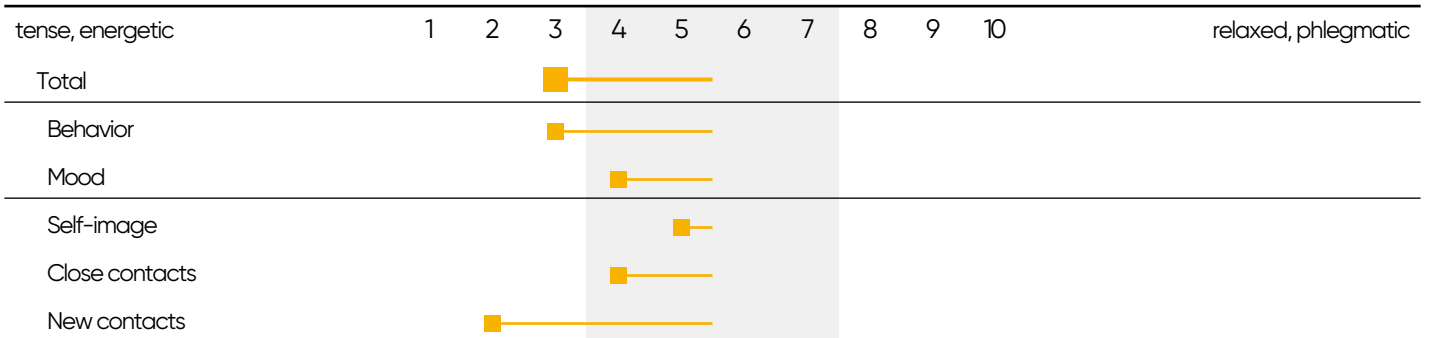
Tendency of Mood



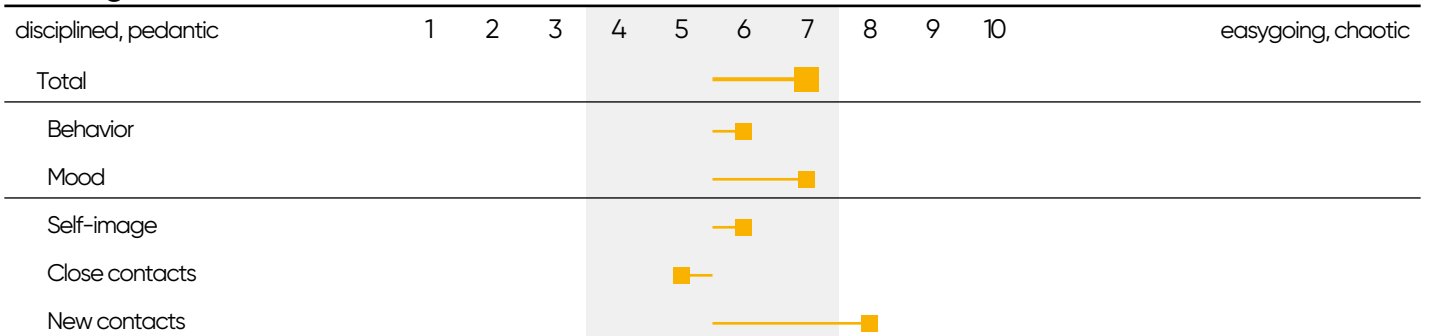
Self-Estimation



Tension Level



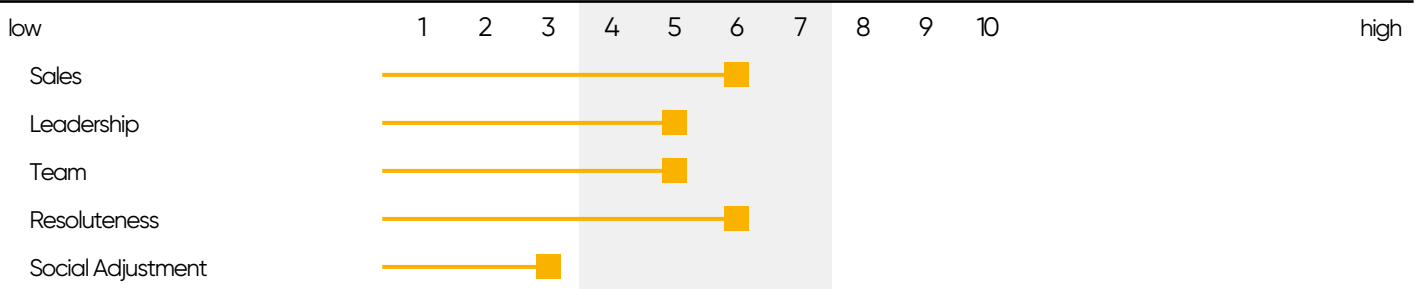
Self Regularization



PERSONALITY

ID: 8020

Potentials



Response distribution

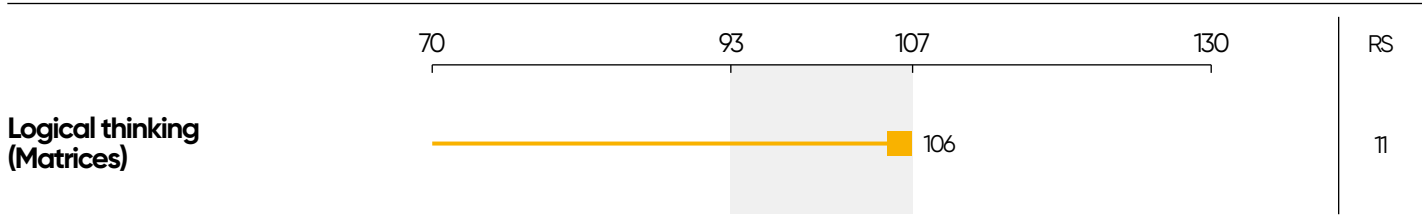
++	+	-	--	?
35	92	126	35	0

Processing time: 0:31



ABILITY PROFILE

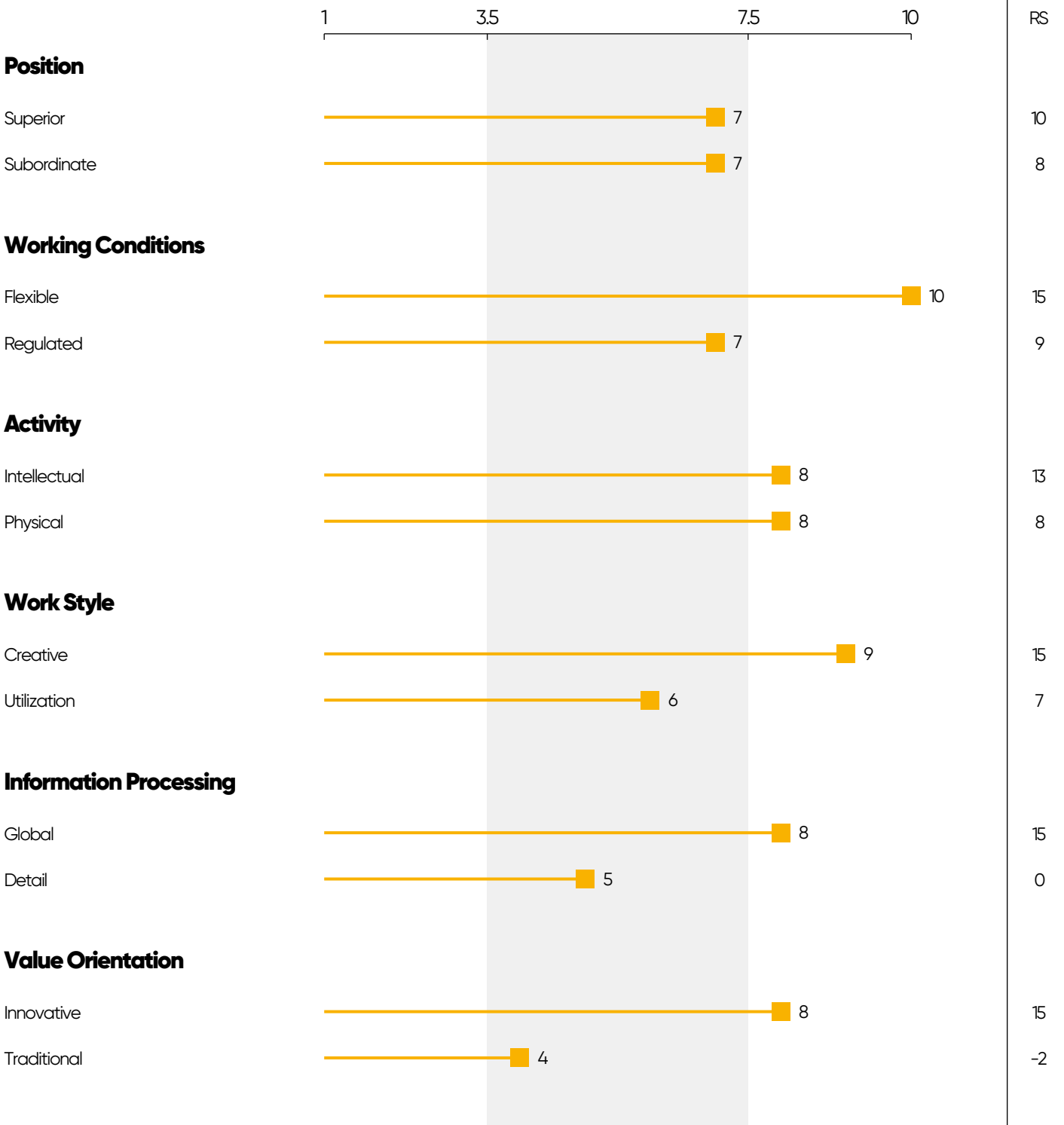
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OCCUPATIONAL INTEREST PROFILE

ID: 8020

WORKING PLACE

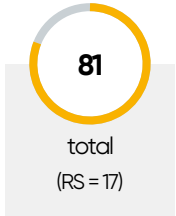


OCCUPATIONAL INTEREST PROFILE

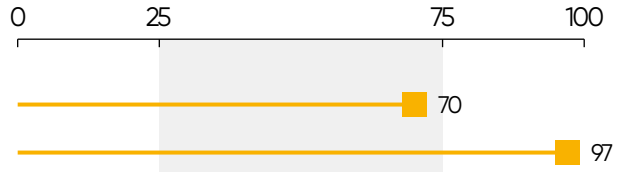
ID: 8020

AREAS OF INTEREST

Business/Economics

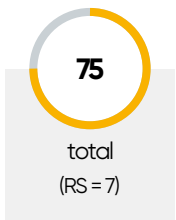


Sector
Activity

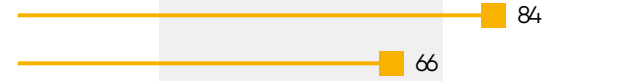


RS
4
13

Technology

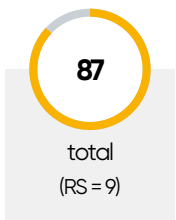


Sector
Activity



8
-1

Art/Culture

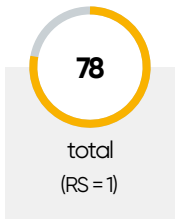


Sector
Activity



4
5

Ecology/ Natural Science

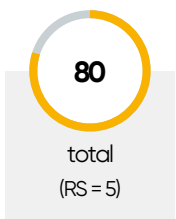


Sector
Activity



11
-10

Social

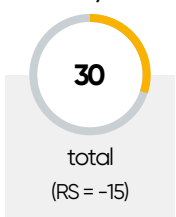


Sector
Activity

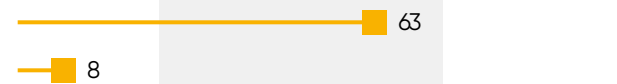


-1
6

Politics/Public



Sector
Activity



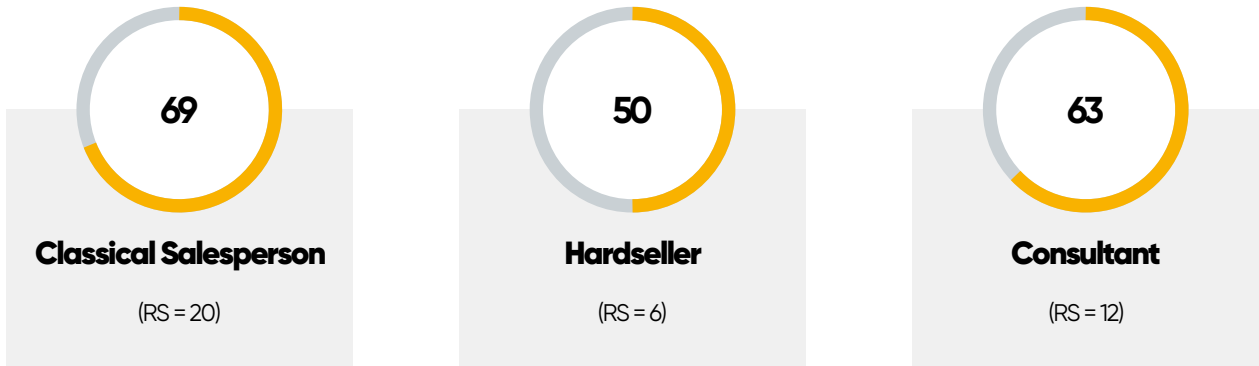
-2
-13



SALES STYLE

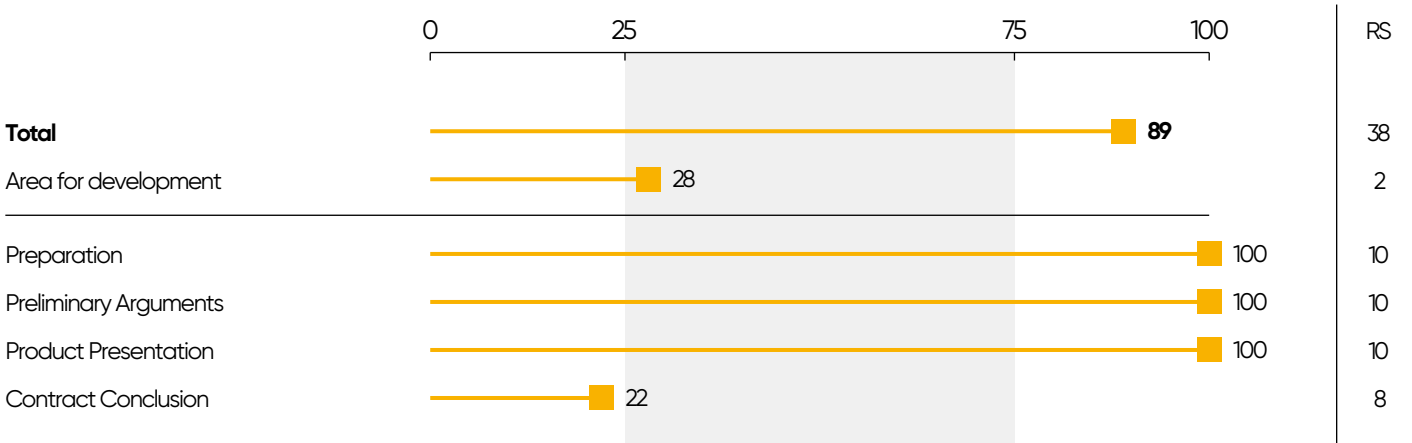
ID: 8020

PREFERRED SALES STRATEGY TOTAL



SALES KNOW-HOW TOTAL

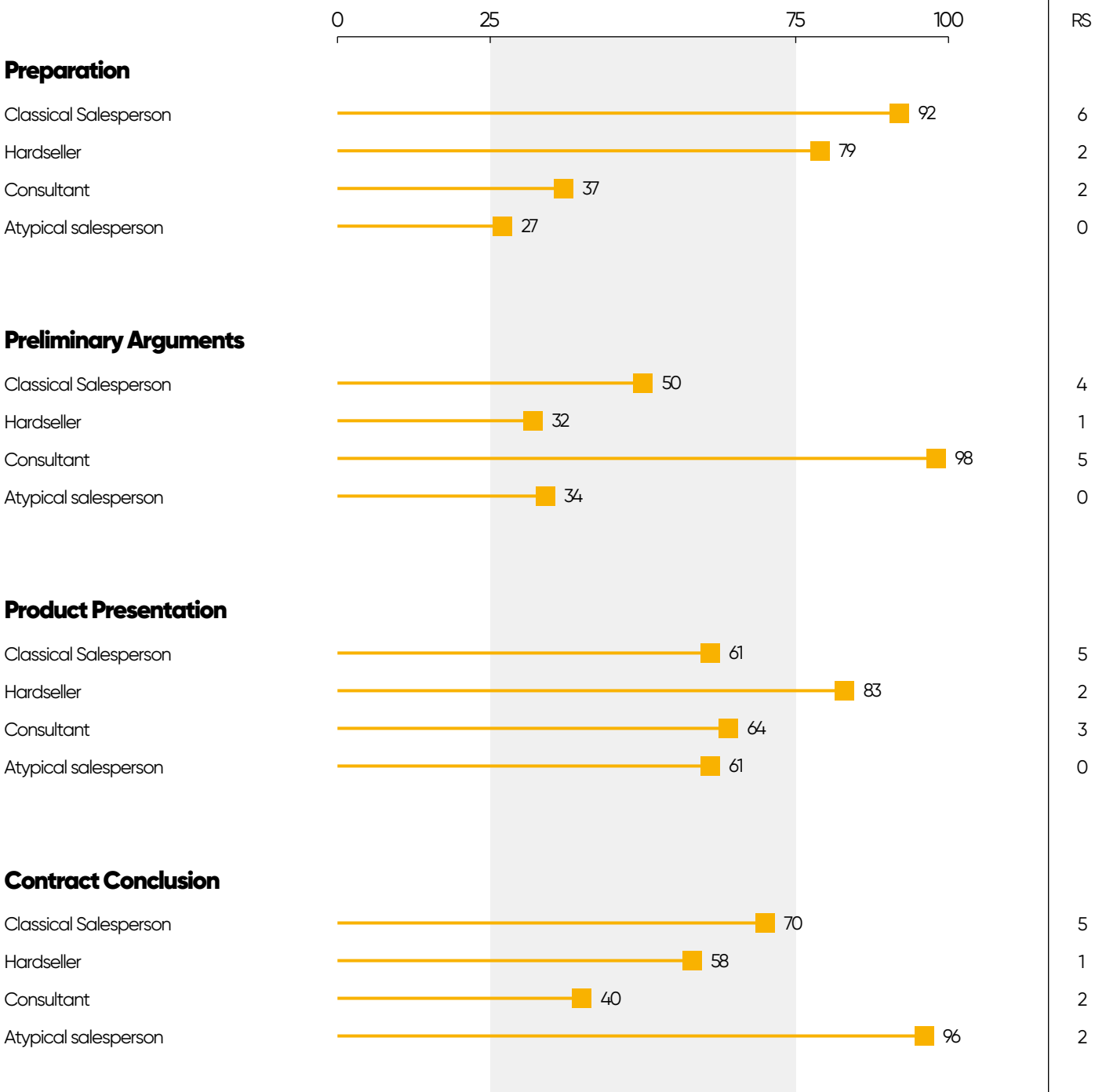
(Classical Salesperson, Hardseller, Consultant)



SALES STYLE

ID: 8020

SALES STRATEGY IN PHASES



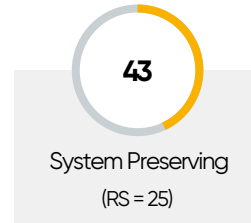
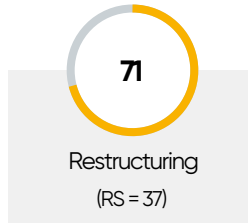
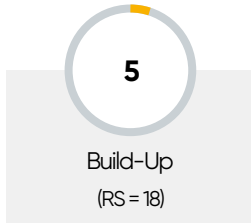
Social Desirability: 2



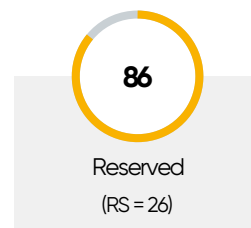
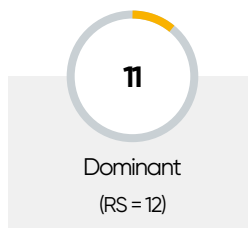
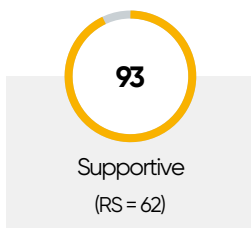
MANAGEMENT ANALYSIS

ID: 8020

MANAGEMENT METHOD



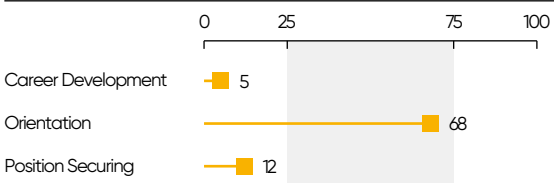
MANAGEMENT STYLE



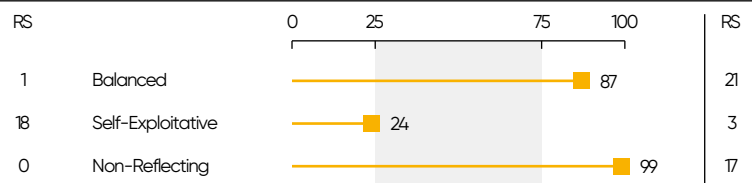
MANAGEMENT ANALYSIS IN DETAIL

Self Management

Career Strategy

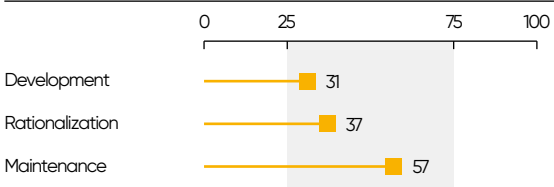


Handling

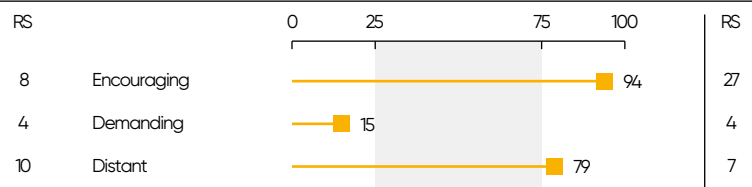


Team Management

Know-How

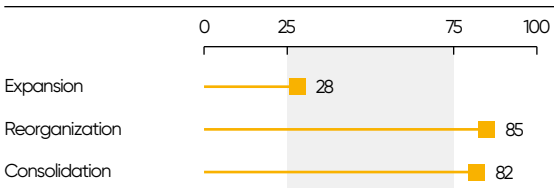


Leadership Style

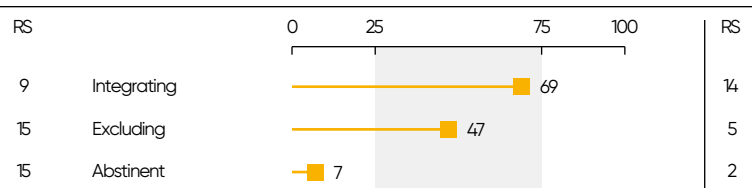


Company Management

Methods



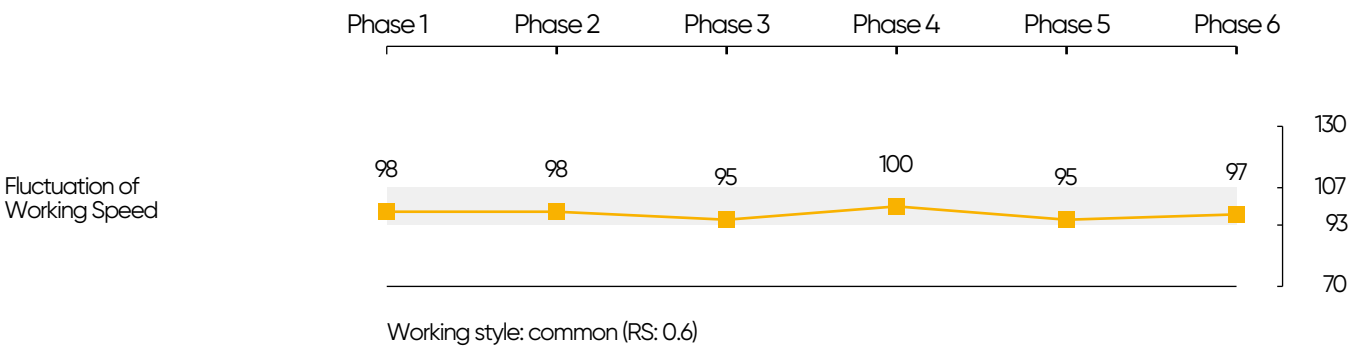
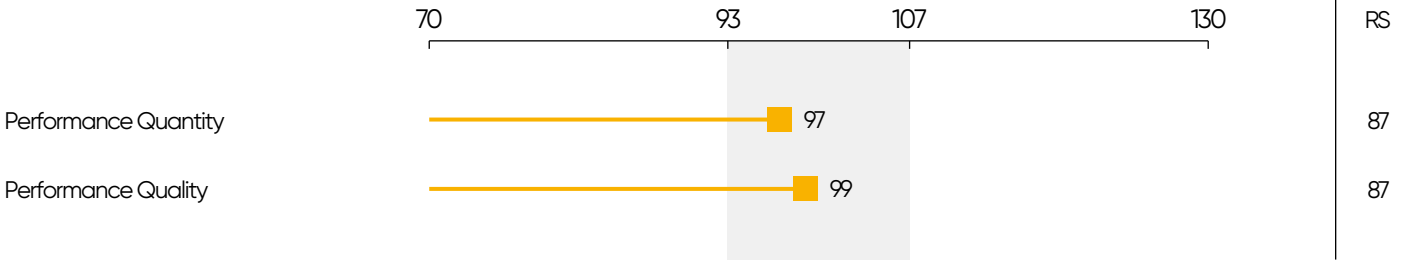
Approach



PERFORMANCE AND CONCENTRATION

ID: 8020

within 6 intervals of 30 seconds each (3 minutes total)



Error analysis in detail

	Phase 1	Phase 2	Phase 3	Phase 4	Phase 5	Phase 6	total
number of processed tasks	13	15	14	16	14	15	87
number of errors	0	0	0	0	0	0	0
number of errors "pair" (omission)	0	0	0	0	0	0	0
number of errors "no pair" (confusion)	0	0	0	0	0	0	0
percentage of errors	0	0	0	0	0	0	0

