



# **HILL Kompetenzanalyse**

## **Auswertung**

ID: 8020

13.09.2022

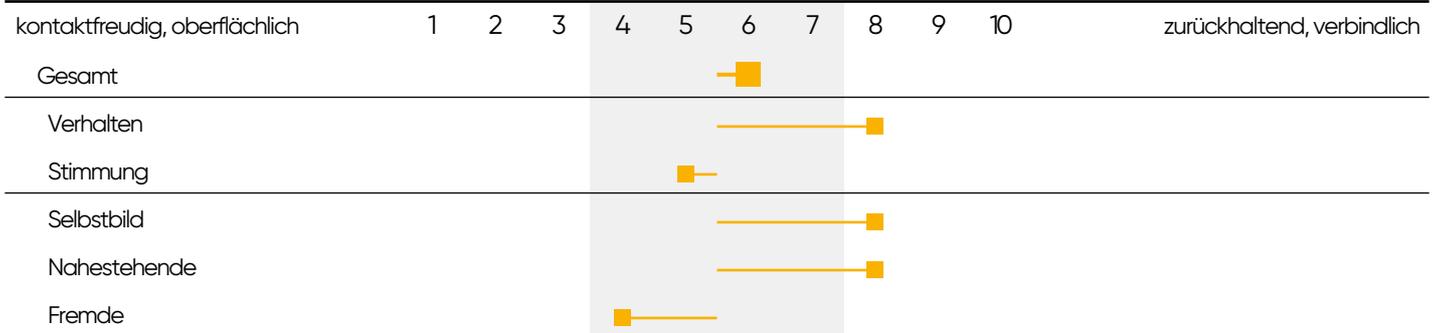


## PERSÖNLICHKEIT

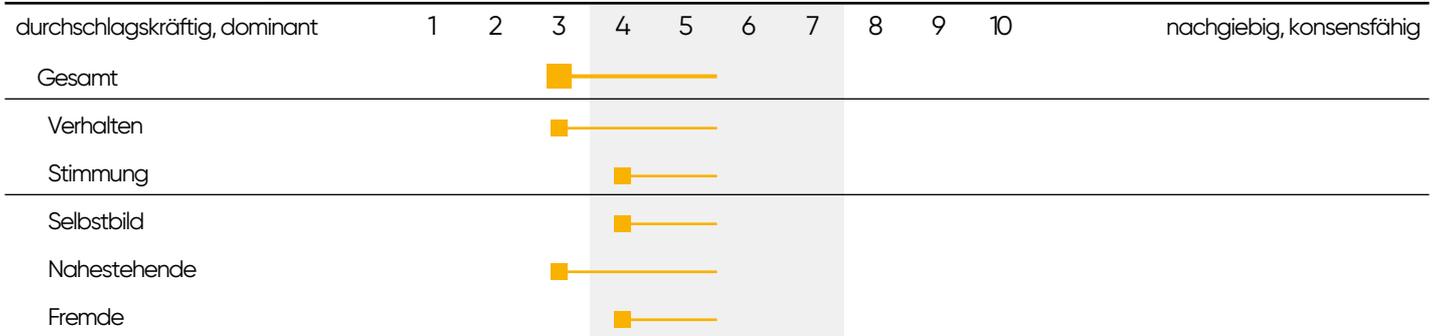
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### DYNAMIK

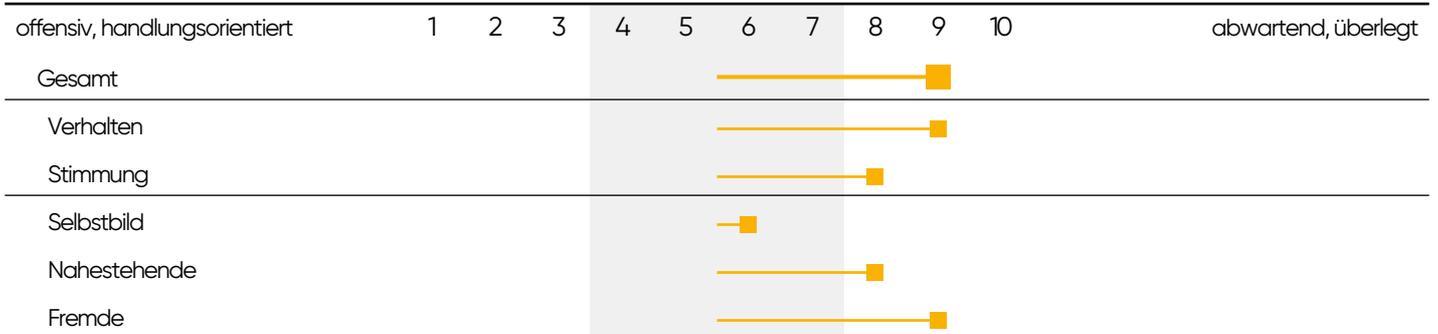
#### Kontaktverhalten



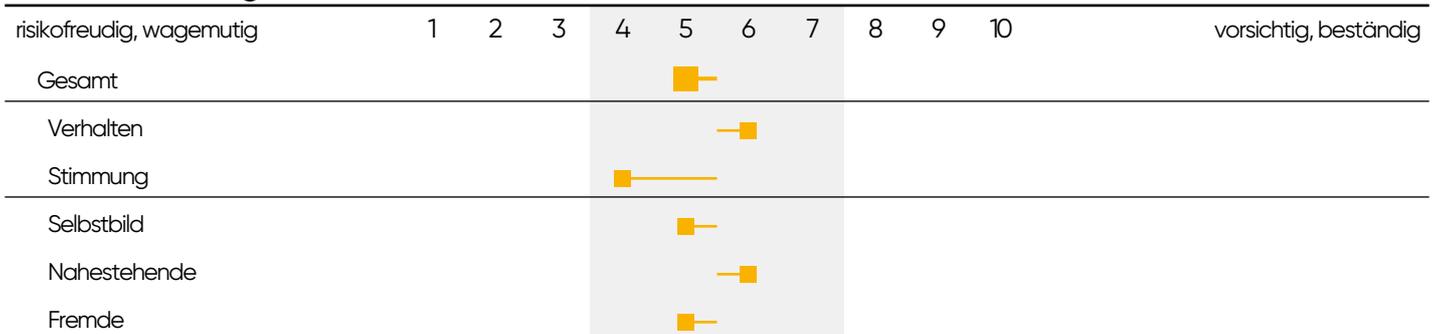
#### Ziel/ Konfliktmanagement



#### Aktivitätsniveau



#### Risikoorientierung

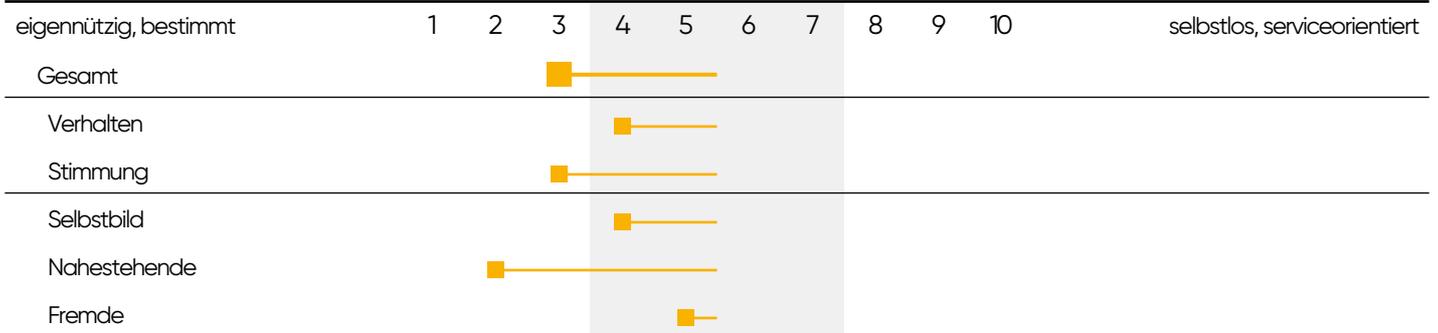


## PERSÖNLICHKEIT

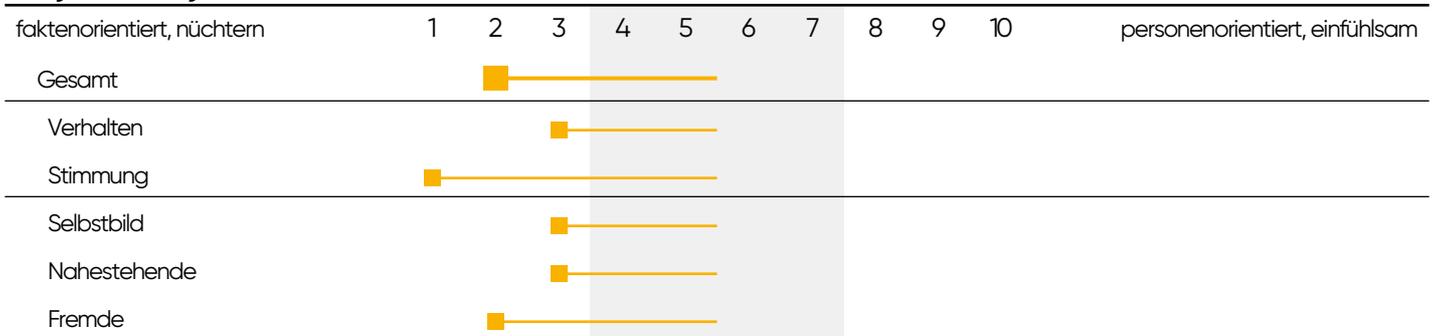
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### SOZIALE KOMPETENZ

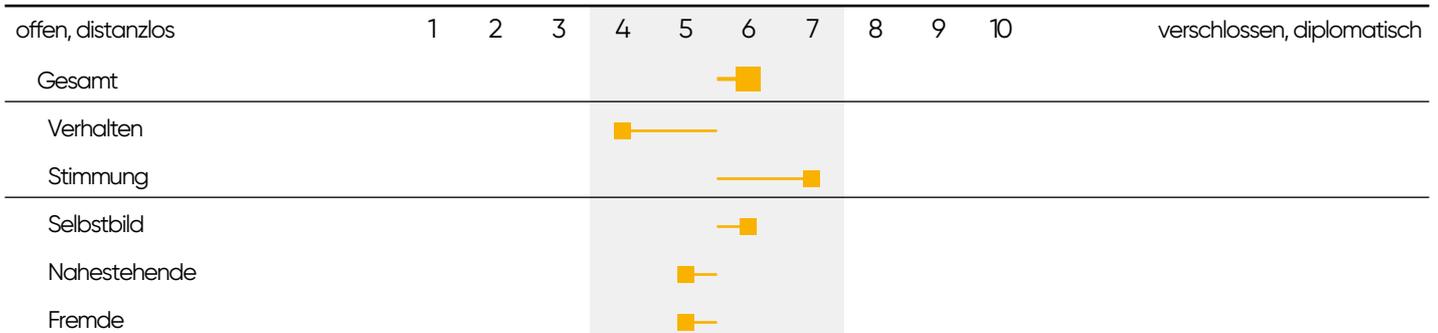
#### Soziale Ausrichtung



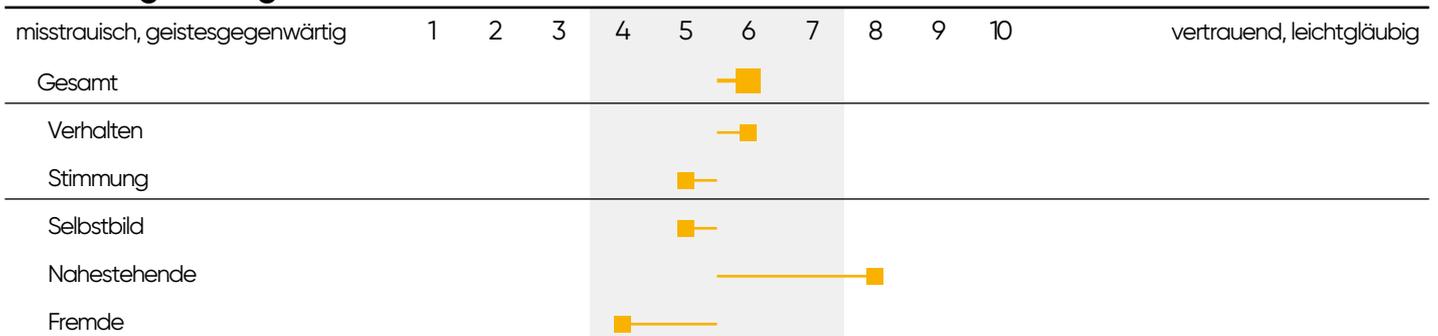
#### Objekt-/Subjektfokus



#### Kommunikationsstil



#### Erwartungshaltung

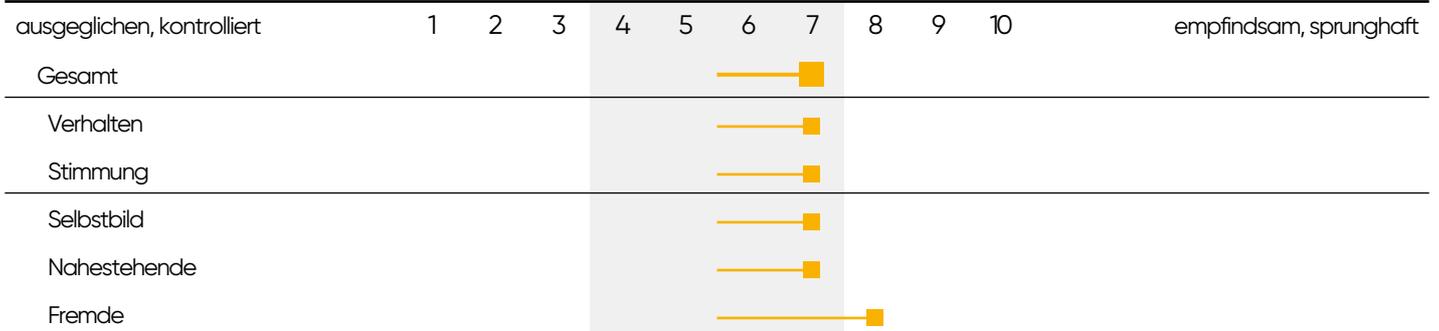


## PERSÖNLICHKEIT

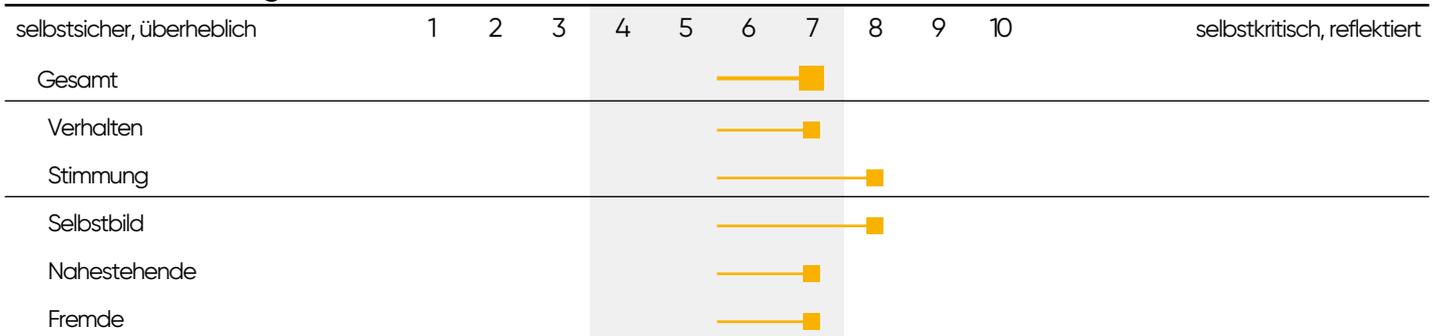
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### PSYCHISCHE KONSISTENZ

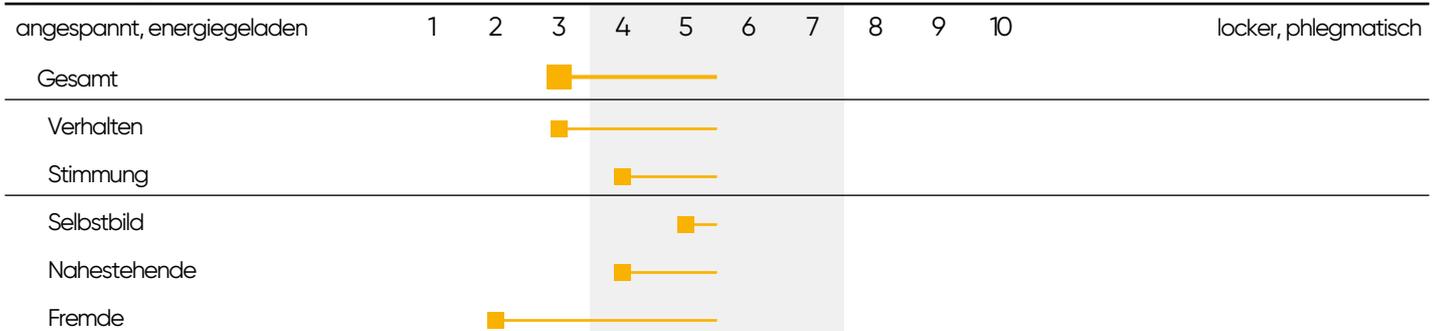
#### Stimmungslage



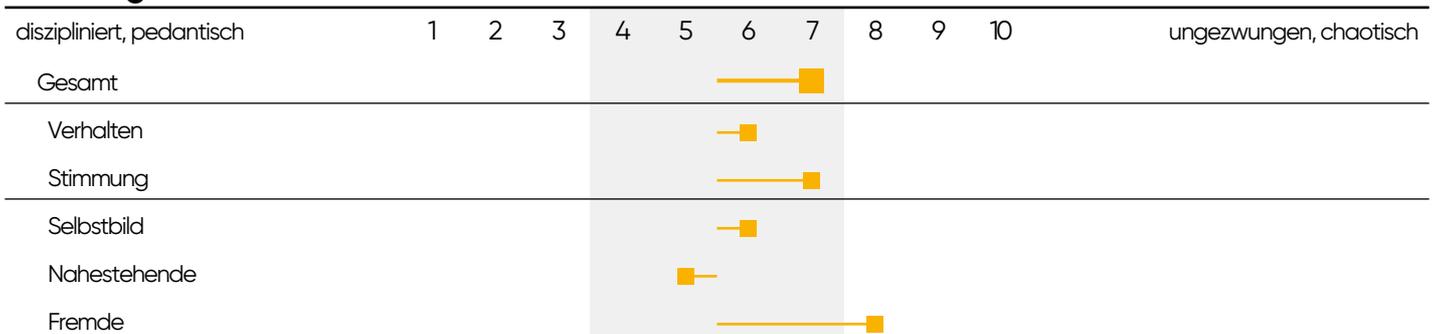
#### Selbsteinschätzung



#### Spannungsniveau



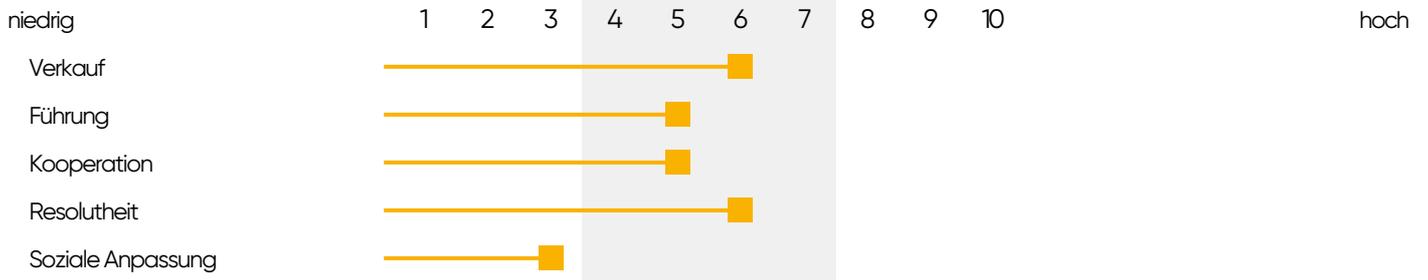
#### Selbstregulation



## PERSÖNLICHKEIT

ID: 8020

### Potenziale



### Antwortverteilung

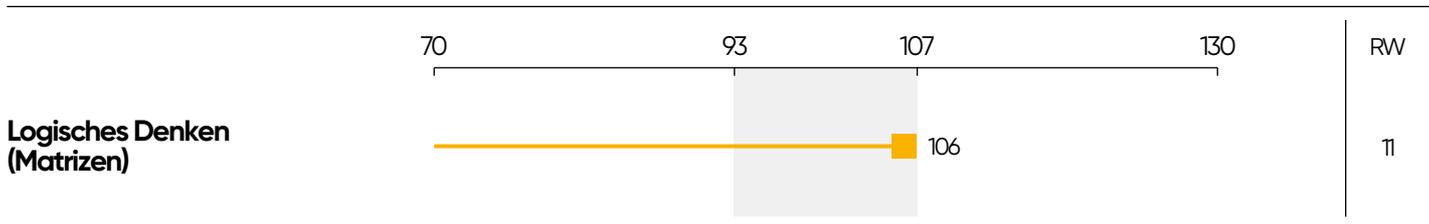
| ++ | +  | -   | -- | ? |
|----|----|-----|----|---|
| 35 | 92 | 126 | 35 | 0 |

Bearbeitungszeit: 0:31



# FÄHIGKEITSPROFIL

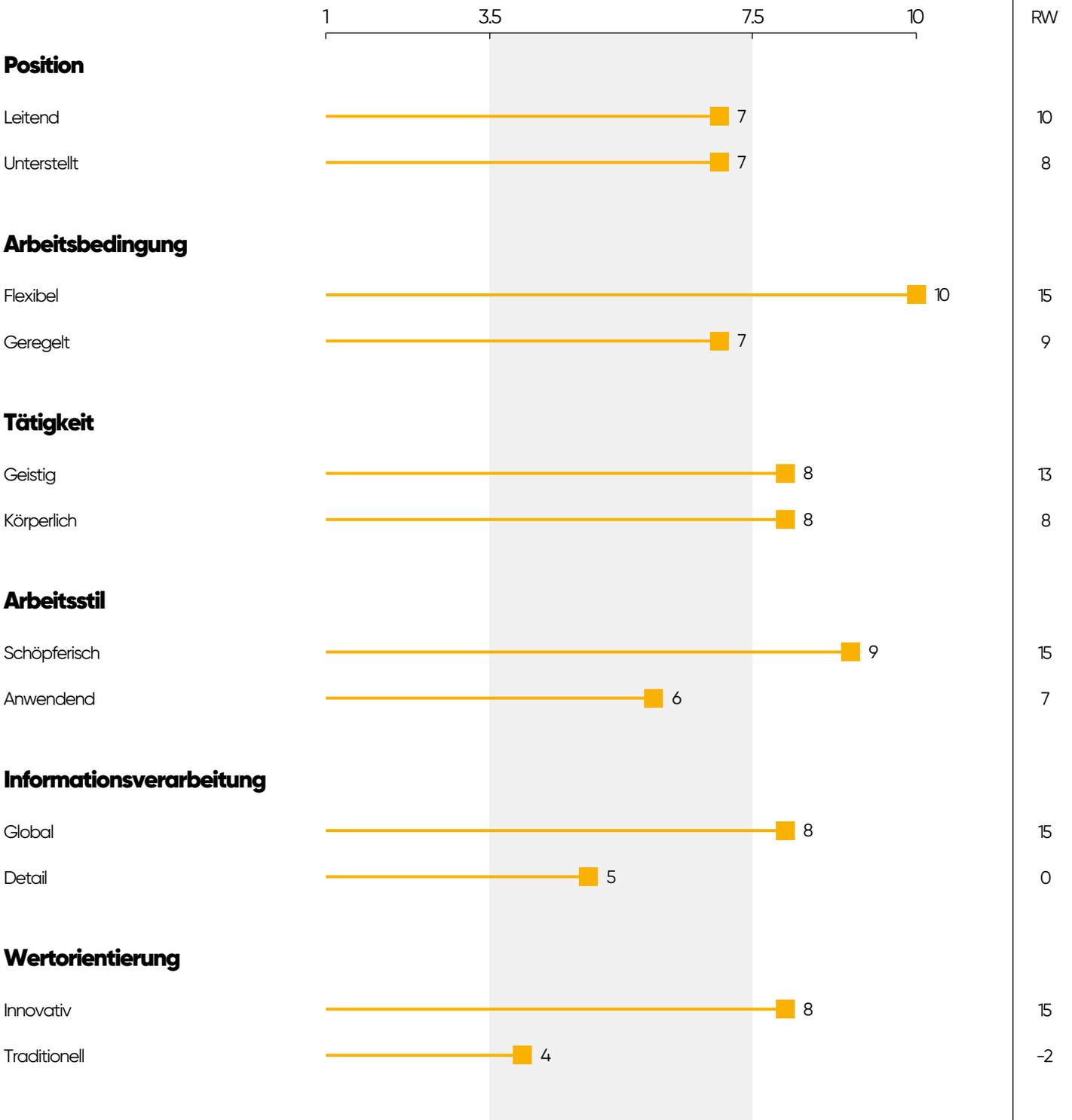
ID: 8020



## BERUFSINTERESSEN

ID: 8020

### ARBEITSPLATZ



## BERUFSINTERESSEN

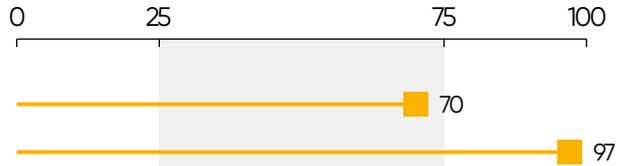
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### INTERESSENBEREICH

#### Wirtschaft



Branche  
Tätigkeit

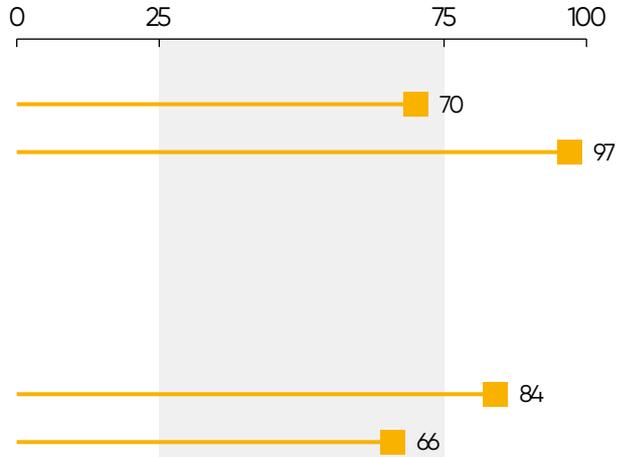


RW  
4  
13

#### Technik



Branche  
Tätigkeit

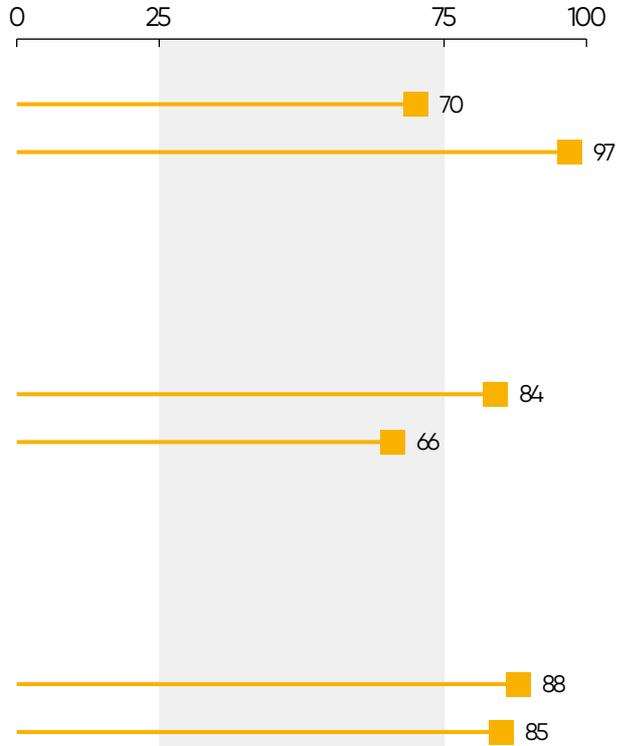


8  
-1

#### Kunst/Kultur

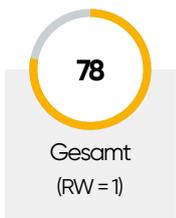


Branche  
Tätigkeit

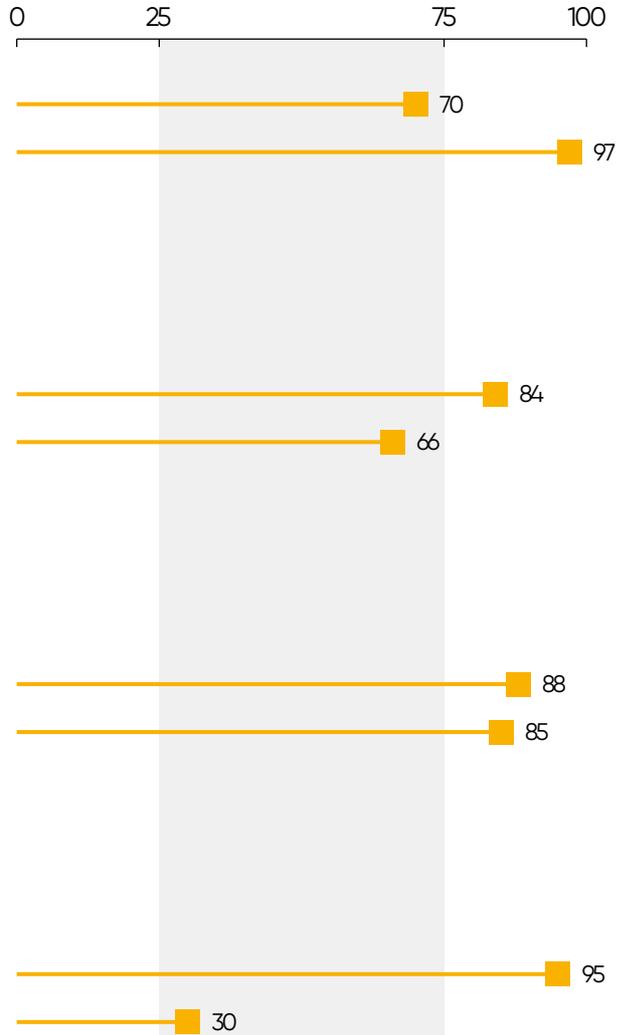


4  
5

#### Umwelt/Naturwissenschaften

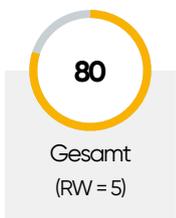


Branche  
Tätigkeit

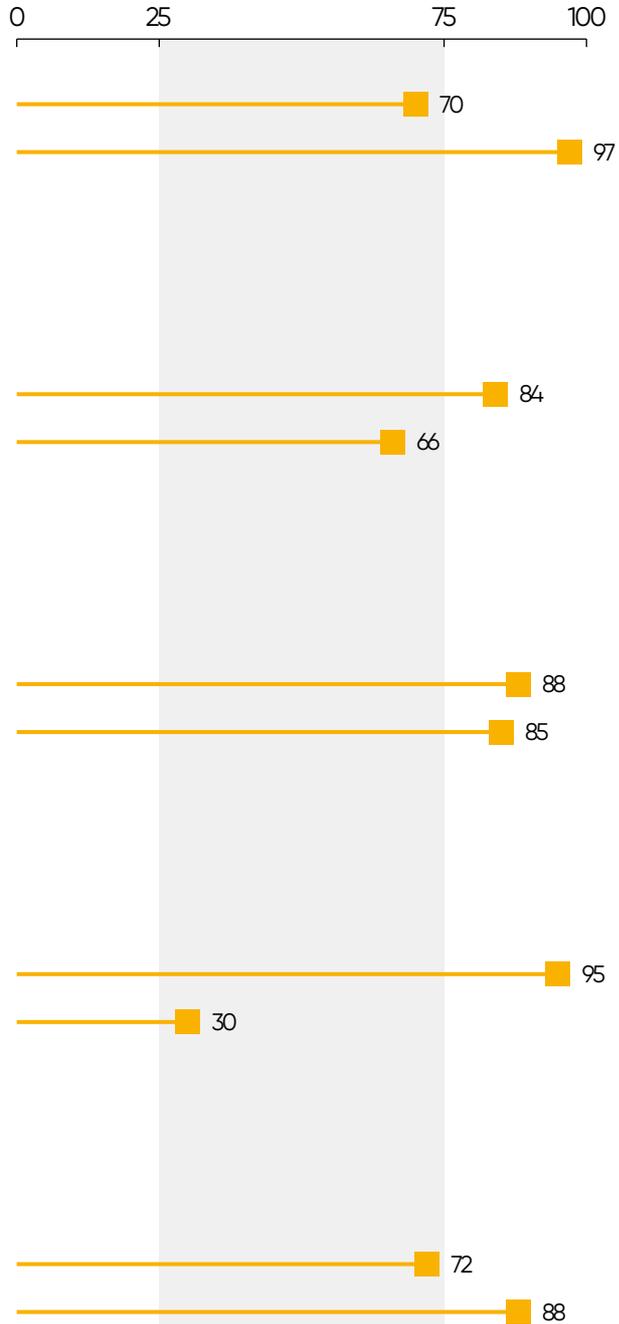


11  
-10

#### Soziales

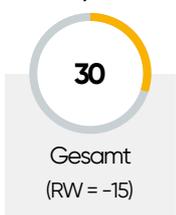


Branche  
Tätigkeit

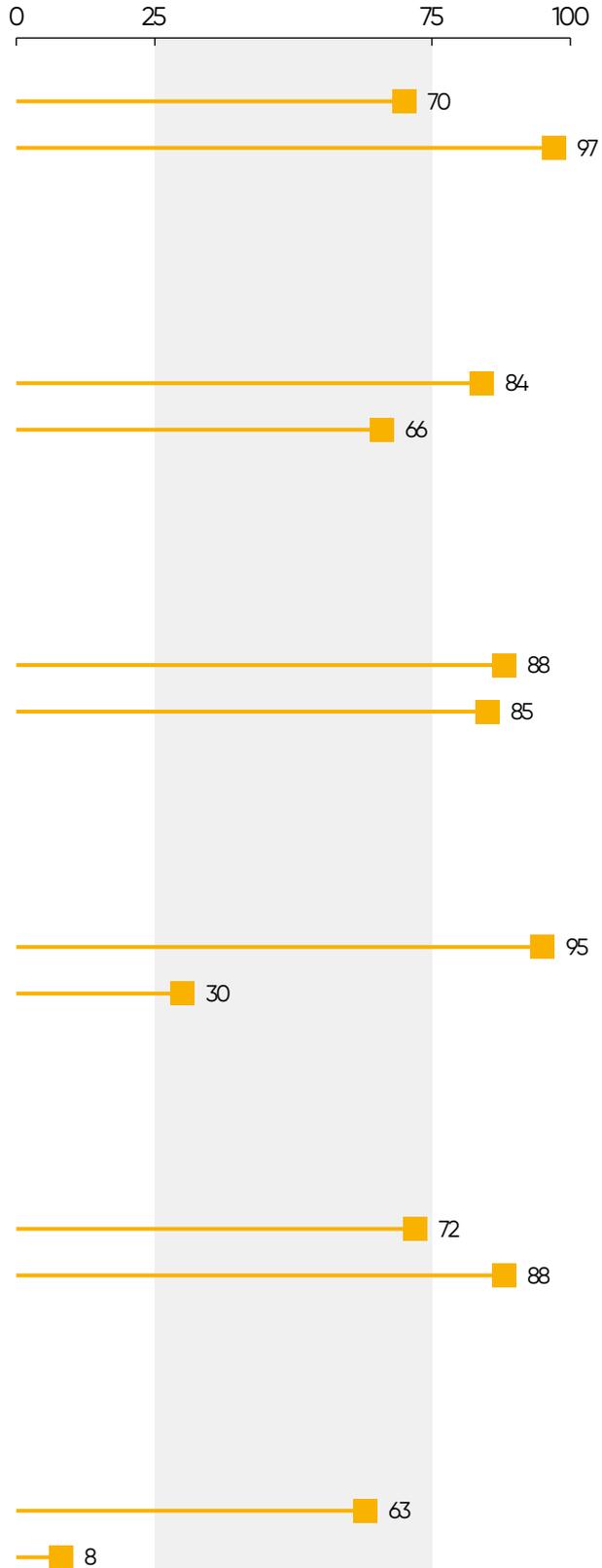


-1  
6

#### Politik/Öffentliches



Branche  
Tätigkeit



-2  
-13



## VERKAUFSSTIL

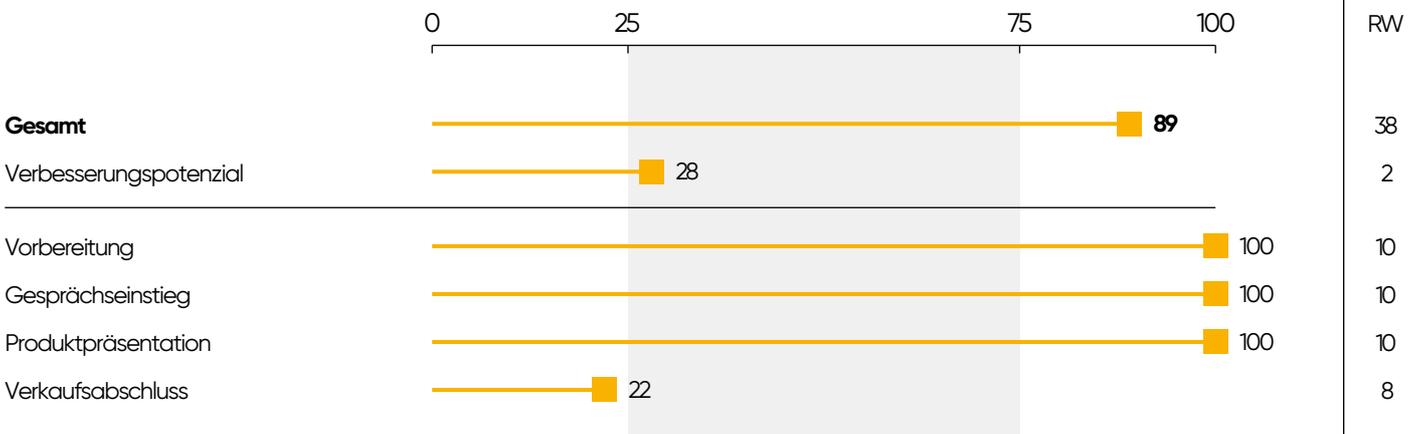
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### BEVORZUGTE VERKAUFSSTRATEGIE GESAMT



### VERKAUFS KNOW-HOW GESAMT

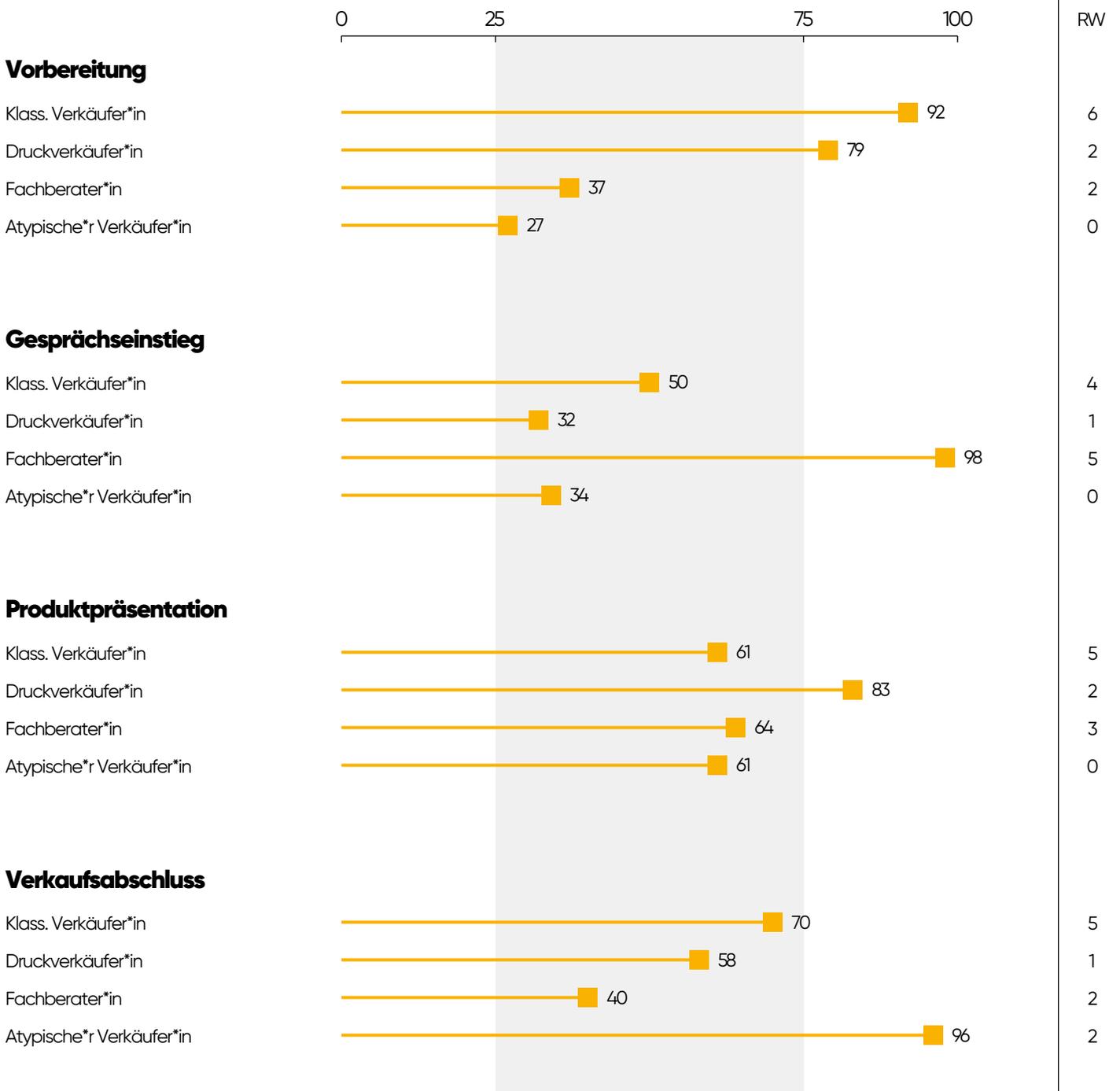
(Klass. Verkäufer\*in , Druckverkäufer\*in , Fachberater\*in )



## VERKAUFSSTIL

ID: 8020

### VERKAUFSSTRATEGIE IM VERLAUF



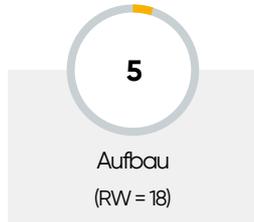
Sozial erwünscht: 2



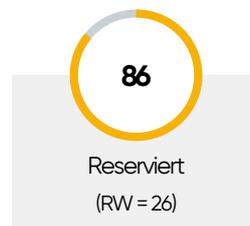
## MANAGEMENTANALYSE

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### MANAGEMENT INSTRUMENTE



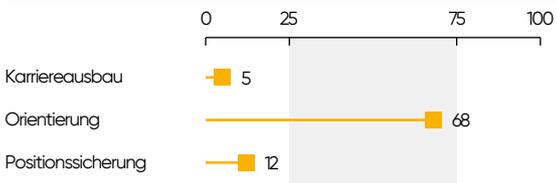
### MANAGEMENT STIL



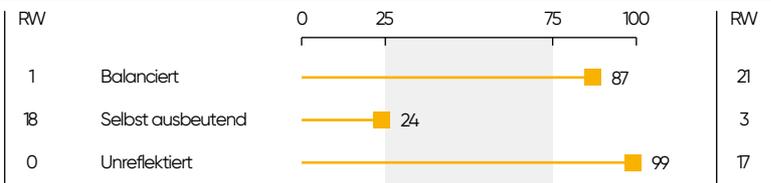
### MANAGEMENTANALYSE IM DETAIL

#### Selbstmanagement

##### Karrierestrategie

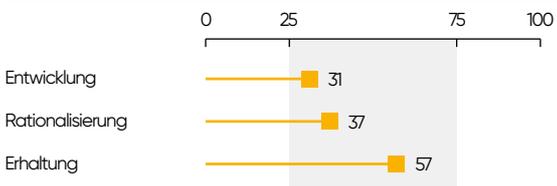


##### Umgang

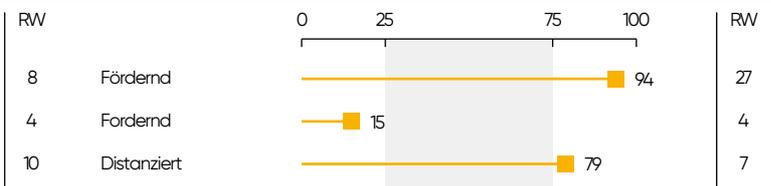


#### Teammanagement

##### Know-How

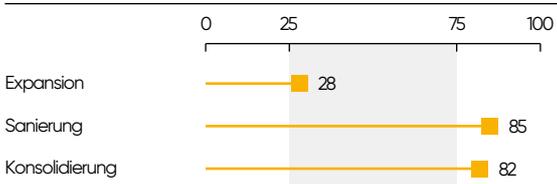


##### Führungsstil

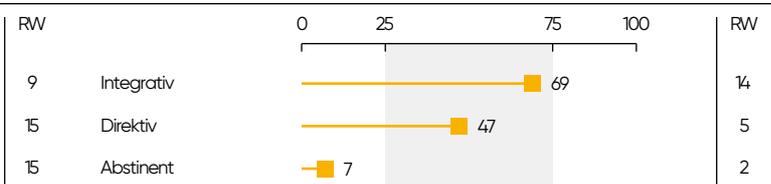


#### Unternehmensleitung

##### Instrumente



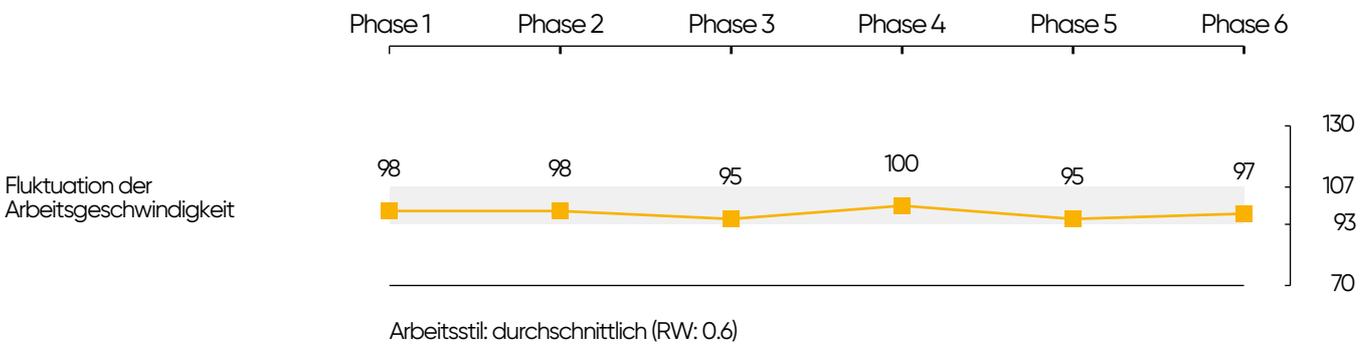
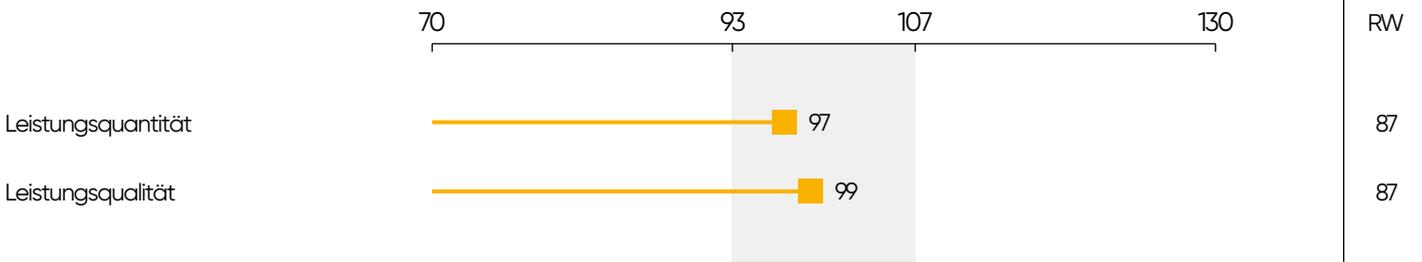
##### Auftritt



## LEISTUNG UND KONZENTRATION

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### über 6 Intervalle zu 30 Sekunden (Gesamtzeit 3 Minuten)



### Fehleranalyse im Detail

|   | Phase 1 | Phase 2 | Phase 3 | Phase 4 | Phase 5 | Phase 6 | Gesamt    |
|---|---------|---------|---------|---------|---------|---------|-----------|
| Anzahl bearbeiteter Aufgaben                    | 13      | 15      | 14      | 16      | 14      | 15      | <b>87</b> |
| Anzahl Fehler                                   | 0       | 0       | 0       | 0       | 0       | 0       | <b>0</b>  |
| Anzahl Fehler "Paar" (Auslassungsfehler)        | 0       | 0       | 0       | 0       | 0       | 0       | <b>0</b>  |
| Anzahl Fehler "kein Paar" (Verwechslungsfehler) | 0       | 0       | 0       | 0       | 0       | 0       | <b>0</b>  |
| Prozentueller Fehleranteil                      | 0       | 0       | 0       | 0       | 0       | 0       | <b>0</b>  |

